

AT-A-GLANCE 2017

Founded in 1985, IFG Companies is one of the largest privately-held insurance groups in the United States. IFG provides property-casualty insurance on both a non-admitted and an admitted basis.

IFG Companies has two principal segments of business:

Bind Division

Offers liability and property coverage for smaller businesses and other entities written through a national network of contracted producers. There are two business units within our Bind Division.

- Property and Casualty
- Garage

Brokerage Division

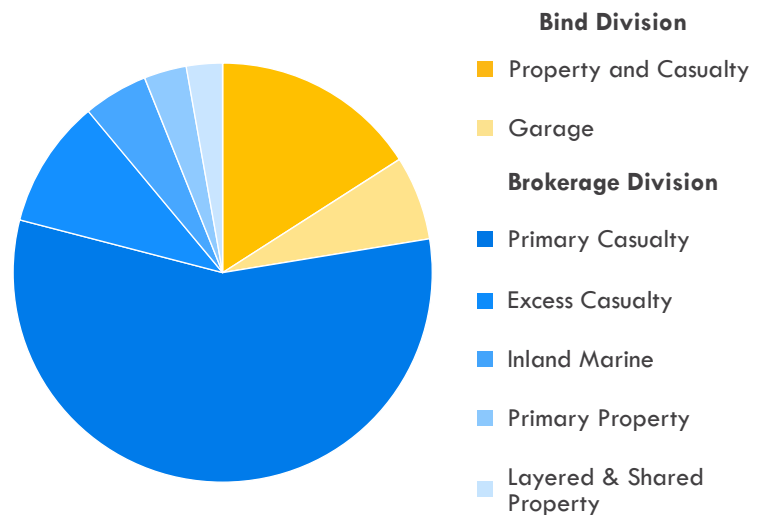
Offers liability and property coverage to meet the specialized needs of small to medium-sized firms as well as certain larger businesses. There are five business units within our Brokerage Division.

- Primary Casualty
- Excess Casualty
- Inland Marine
- Primary Property
- Layered & Shared Property

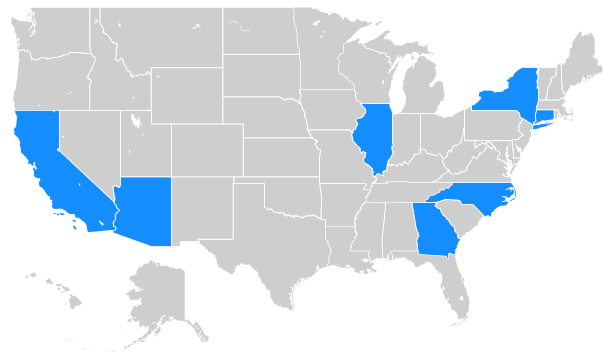
Financial Strength

Direct Written Premium	2016	\$178.8M
Pretax Income		\$15.3M (as of 9/30)
Statutory Surplus		\$446M (as of 9/30)
AM Best Rating		A (Excellent)

2016 Premium



7 Offices Nationwide



IFG Companies has a Best's Financial Strength Rating of A. For the latest rating, access www.ambest.com.

We offer insurance on a surplus and excess lines basis in most jurisdictions. Admitted coverage from the IFG Companies is available in select states. This is not an advertisement. Insurance is provided by one of the IFG affiliated insurance companies: Alamance Insurance Company, First Financial Insurance Company, The Burlington Insurance Company and Guilford Insurance Company with principal offices in Hartford, CT and Burlington, NC. The Burlington Insurance Company and Guilford Insurance Company operate as surplus lines insurers and do not offer admitted insurance in any state. All actions taken in response to this bulletin or any company directive must be performed in compliance with all applicable regulations. We are sending this information to you because you are a producer of IFG. If you would like to be deleted from our email list, please contact Deborah Norwood at danorwood@ifgcompanies.com.